

REQUEST FOR PROPOSAL NO.: 12C-006D RFP FOR ENTERPRISE WIRELESS LOCAL AREA NETWORK SYSTEM

DATE: 1/9/12
 DATE SOLICITED: 11/15/11
 PRESENTED TO BOARD: 2/15/12

DATE ADVERTISED: 1/14/11
 DATE OPENED: 12/13/11
 DATE POSTED: 1/10/12

CONTRACT PERIOD: 2/16/12 through 2/15/13
 DEPARTMENT: 9049 FUND: 3716/3717 FUNCTION: 7410
 FUNDING SOURCE: Information Technology
 REQUESTING DEPARTMENT: Information Technology

FINANCIAL IMPACT

The estimated financial impact to the capital budget is not to exceed \$3,313,167. The source of funds includes both ERATE and capital funds.

Services to be provided include wireless access to all schools and ancillary sites in the District. ERATE funds will be applied to those schools that qualify under the ERATE program.

<u>VENDOR</u>	<u>MINORITY STATUS</u>	<u>POINTS AWARDED</u>
Converged Networks	6	92.5
Dell	--	62.2
Electronaca	--	80.25
Extensys	--	59.4
NH & A	--	61
PC Solutions	--	80.6
Presidio	--	63.5
Prosys	--	58.35
RedCell	3	79.55
<u>United Data Technologies</u>	<u>3</u>	<u>92.65</u>
Waveguide	2	82.5

LEGEND:
 _____ = Award

MINORITY - (2-African American, 3-Hispanic American, 4-Native American, 5-Asian American, 6-American Woman, 7-Physically Impaired, 8-Other)

The Evaluation Committee, consisting of District staff, convened and reviewed all responsive proposals. It was the recommendation of the Committee to award this contract to United Data Technologies.

RECOMMENDATION: Through negotiations the highest ranked proposer has reduced their costs, therefore, I recommend contract award be made to the United Data Technologies who received the highest point total of all responsive, responsible proposers based on the evaluation criteria outlined in the RFP.

Note: Original RFP document is available upon request.

RFP PROTEST

Failure to file a protest within the time prescribed in §120.57(3), Florida Statutes, shall constitute a waiver of proceedings under Chapter 120, Florida Statutes and applicable Board rules, regulations and policies. Offers from the vendors listed herein are the only offers received timely as of the above opening date and time. All other offers submitted in response to this solicitation, if any, are hereby rejected as late.

If a proposer wishes to protest a RFP, they must do so in strict accordance with the procedures outlined in FS 120.57(3). Any person who files an action protesting a decision or intended decision pertaining to this RFP pursuant to FS 120.57(3)(b), shall post with the Purchasing Department, at the time of filing the formal written protest, a bond secured by an acceptable surety company in Florida payable to the School District of Palm Beach County in an amount equal to 1 percent (1%) of the total estimated contract value, but not less than \$500 nor more than \$5,000. Bond shall be conditioned upon the payment of all costs that may be adjudged against the protester in the administrative hearing in which the action is brought and in any subsequent appellate court proceeding. In lieu of a bond, a cashier's check, certified bank check, bank certified company check or money order will be acceptable form of security. If, after completion of the administrative hearing process and any appellate court proceedings, the District prevails, it shall recover all costs and charges included in the final order of judgment, including charges by the Division of Administrative Hearings. Upon payment of such costs and charges by the protester, the protest security shall be returned. If the protest prevails, he or she shall recover from the District all costs and charges, which shall be included in the final order of judgment.

DISQUALIFYING CRIMES

The bidder certifies by submission of this bid, that neither it nor its principals is presently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by the State of Florida or Federal Government. Further, bidder certifies that it has divulged, in its bid response, information regarding any of these actions or proposed actions with other governmental agencies.

SS:GM:DH_____

**RFP 12C-006D Enterprise Wireless LAN System
Evaluation Committee Scoring**

Proposer	Qualification of Firm	Functionality	Attendance	Erate Costs	M/WBE	Total
Points available	20	25	15	30	10	
Converged Networks	17.75	19.75	15.0	30.0	10.0	92.50
Dell	17.50	18.50	15.0	11.2	0.0	62.20
Electronaca	17.25	19.00	15.0	29.0	0.0	80.25
Extensys	17.25	19.25	7.5	15.4	0.0	59.40
NH & A	16.50	6.00	15.0	23.5	0.0	61.00
PC Solutions	17.75	20.75	15.0	27.1	0.0	80.60
Presidio	17.50	19.50	15.0	11.5	0.0	63.50
Prosys	17.75	20.00	7.5	13.1	0.0	58.35
RedCell	17.75	20.50	7.5	23.8	10.0	79.55
United Data	18.75	20.50	15.0	28.4	10.0	92.65
WaveGuide	16.25	19.25	15.0	26.0	6.0	82.50